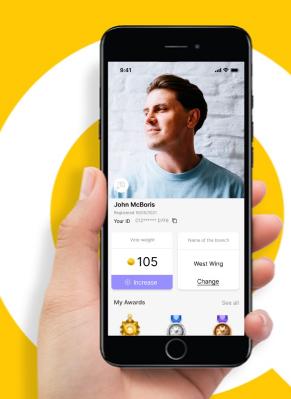
# aela app.

Supporters
Motivation
Management App for
the Democratic World

Our mission is to help democratic organizations and communities engage and empower more people to go for sustainable changes.





When there is war

everyone is motivated and engaged to act as a volunteer

#### But usually most social movements or political organizations fail to make a difference



# Leaders lose touch with supporters and know nothing about their motivation

- Corporate rules don't work here.
- Supporters' attention is distracted by more significant personal matters.
- People fail to believe they are integral to the common cause.
- People constantly quit voluntary jobs.



## agla app is an interactive tool



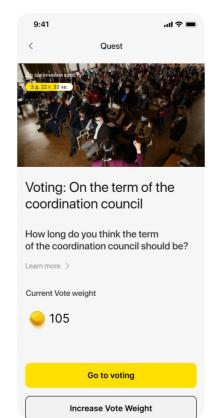
#### Vote weight

#### Principles

- + clear rules
- + different activity = different vote weight
- + the QELA formula calculates supporters' contributions from completing quests and avoids abuse during voting.



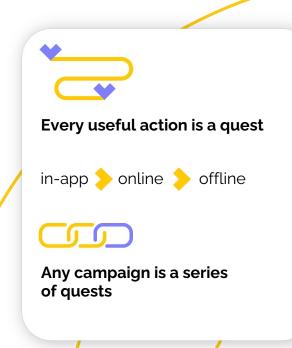


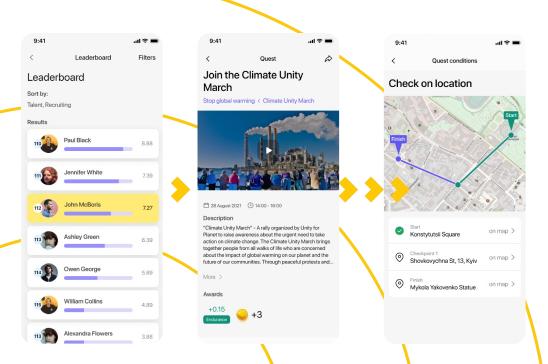




### Core unique feature

#### Campaigns





#### How do we know it works?



In addition of being a team of campaign managers, tech pro and volunteers ourselves, we also have tested the idea



Tamara Tachynska

Co-founder, CEO, campaign manager, communications strategist



Max Tikhomirov

Co-founder, CIO, business automatization expert



Taras Kolodko

CPM, co-founder serial entrepreneur,



Max Parenko

PM, RPG player, sysadmin



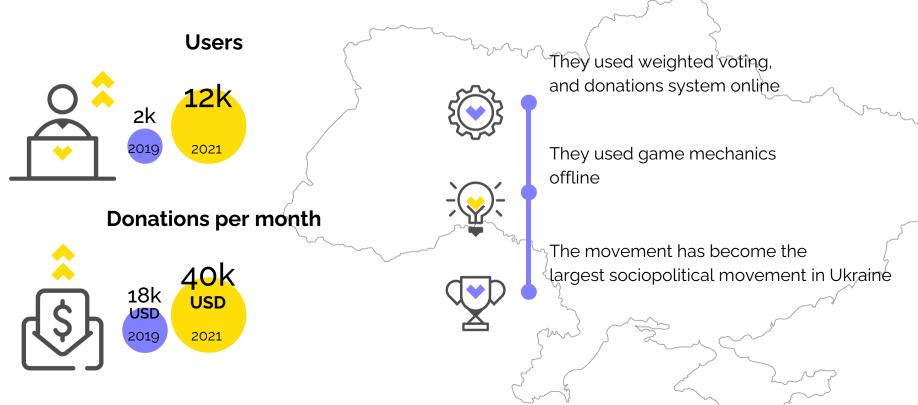
Ivan Kyrulo

.Net developer

Use case

#### We designed a prototype of QEla app for the Ukrainian young movement in 2019





## How it works

# Leader's or campaign manager's steps with QEla app











Turn your campaigns into a series of quests Define what you need from your supporters: e. g. social media activity, live actions, learning activities, voting, feedback, donations Invite your supporters to join the "game"

Let them choose their "cup of tea" and share their opinion



Reward them as heroes





Retain and grow your supporters' community. Keep them engaged and motivated



Celebrate wins



Improve campaigns on the go based on analytics



Track campaigns progress and supporters contributions

#### Market



#### Worldwide key numbers

- 111 countries value democracy
- 10 million NGOs
- 970 million volunteers
- **2 billion** people donate money



#### SOFTWARE FOR NONPROFITS MARKET

- TAM \$ 3,6 billion
- SAM \$2,5 billion (donor management software globally)
- O CAGR 6,6%
- O SOM 19,6 million (≈ 5% of the USA&UK market)
- Online giving CAGR 9%,
  - 3 year rolling trend 41, 6%

# Our product is not only technology, but values

Task managers

- lack of user's

choice



everyone is a co-decision maker



horizontal leadership



constant mutual feedback



transparent progress

CRM system – not interactive

Donation buttons – "banner blindness"

We are part of the community of democracy fighters

We not only present the Qela App in Ukraine and abroad, but spreading the idea of how democracy values should be supported with tech solutions.

We are a fellow of Alliance of Democracies Foundation led by former Secretary General of NATO Anders fog Rasmussen.





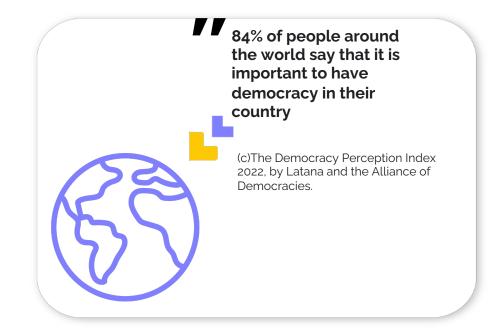


Copenhagen

# o, ela app.



Change the real world.



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